## Lesson 15: Finding This Percent of That

## Goals

- Choose and create diagrams to calculate A\% of B, and explain (orally) the solution method.
- Generalize a process for finding A\% of B and justify (orally) why this can be abstracted as $\frac{A}{100} \cdot B$.
- Identify equivalent expressions that could be used to find $A \%$ of $B$ and justify (orally) that they are equivalent.


## Learning Targets

- I can solve different problems like "What is $40 \%$ of 60 ?" by dividing and multiplying.


## Lesson Narrative

Students have practiced solving three different types of percentage problems (corresponding to finding $A, B$, or $C$ respectively when $A \%$ of $B$ is $C$ ). This lesson focuses on finding " $A \%$ of $B$ " as efficiently as possible. While the previous lesson used numbers that students could calculate mentally, the numbers in this lesson are purposefully chosen to be difficult for students to calculate mentally or to represent on a double number line diagram, so as to motivate them to find the simplest way to do the calculation by hand.

The third activity hints at work students will do in grade 7, namely finding a constant of proportionality and writing an equation to represent a proportional relationship.

## Alignments

## Building On

- 5.NBT.B.6: Find whole-number quotients of whole numbers with up to four-digit dividends and two-digit divisors, using strategies based on place value, the properties of operations, and/or the relationship between multiplication and division. Illustrate and explain the calculation by using equations, rectangular arrays, and/or area models.


## Addressing

- 6.RP.A.3: Use ratio and rate reasoning to solve real-world and mathematical problems, e.g., by reasoning about tables of equivalent ratios, tape diagrams, double number line diagrams, or equations.
- 6.RP.A.3.c: Find a percent of a quantity as a rate per 100 (e.g., $30 \%$ of a quantity means 30/100 times the quantity); solve problems involving finding the whole, given a part and the percent.


## Instructional Routines

- MLR1: Stronger and Clearer Each Time
- MLR7: Compare and Connect
- MLR8: Discussion Supports
- Number Talk


## Student Learning Goals

Let's solve percentage problems like a pro.

### 15.1 Number Talk: Decimals

Warm Up: 5 minutes
The purpose of this number talk is to help students multiply and divide decimal numbers by 100 in preparation for their work with percentages later in the lesson.

## Building On

- 5.NBT.B. 6


## Instructional Routines

- MLR8: Discussion Supports
- Number Talk


## Launch

Display one problem at a time. Give students 30 seconds of quiet think time for each problem, and ask them to give a signal when they have an answer and a strategy. Keep all previous problems displayed throughout the task.

## Access for Students with Disabilities

Representation: Internalize Comprehension. To support working memory, provide students with sticky notes or mini whiteboards.
Supports accessibility for: Memory; Organization

## Student Task Statement

Find the value of each expression mentally.
$(0.23) \cdot 100$
$50 \div 100$
$145 \cdot \frac{1}{100}$
$7 \div 100$

## Student Response

- 23. Possible reasoning: 23 hundredths times 100 is 23.
- 0.5 . Possible reasoning: 50 is one half of 100 , and one half can be written as 0.5 .
- 1.45. Possible reasoning: 145 is bigger than 100 but close to 100 , and the answer has to have the digits 1,4 , and 5 , so it must be 1.45 .
- 0.07 . The answer is the same as 7 times $\frac{1}{100}$, which is $\frac{7}{100}$.


## Activity Synthesis

Select a couple of students to share their answer and strategies for each problem. Record and display their explanations for all to see. After evaluating all four expressions, ask students:

- How is multiplying by $\frac{1}{100}$ related to division?
- What is important to remember about dividing a one digit number by 100 ?

To involve more students in the conversation, consider asking as the students share their ideas:

- Who can restate __'s reasoning in a different way?
- Did anyone solve the problem the same way but would explain it differently?
- Did anyone solve the problem in a different way?
- Does anyone want to add on to $\qquad$ 's strategy?
- Do you agree or disagree? Why?


## Access for English Language Learners

Speaking: MLR8 Discussion Supports.: Display sentence frames to support students when they explain their strategy. For example, "First, I $\qquad$ because . . ." or "I noticed $\qquad$ so I. . . ." Some students may benefit from the opportunity to rehearse what they will say with a partner before they share with the whole class.
Design Principle(s): Optimize output (for explanation)

### 15.2 Audience Size

## 15 minutes

In this activity, students encounter percentage problems that are inconvenient to solve by drawing double number lines, encouraging them to reason differently and begin noticing that $P \%$ of a number is $\frac{P}{100}$ times that number.

The first two questions, which ask students to find $30 \%$ and $140 \%$ of some values, can be solved using a familiar percentage, $10 \%$, as a stepping stone. For example, to solve for $30 \%$ of 250 , students may find $10 \%$ or $\frac{1}{10}$ of 250 and then multiply the result by 3 . This intermediate percentage does not work well for the last question, however, prompting them to find a workaround.

Students may resort to using a double number line, but may soon find it impractical. For example, they may decide to divide by $100 \%$ into 25 parts to find the value of $4 \%$, which they can then multiply by 11. As time consuming drawing 25 tick marks is, it may encourage students to look for structure that may open a shorter path to the solution. For example, once they know that they need tickmarks every $4 \%$ and every 10 people, they can bypass the rest of the tick marks and multiply $(4 \cdot 11=44$ and $10 \cdot 11=110)$ to find that 110 people attended literacy night.

Others may see that dividing the given value by 100 to find the value of $1 \%$ and then multiplying the result by the targeted percentage works well. Identify students who take this path so they can share later.

## Addressing

- 6.RP.A. 3


## Instructional Routines

- MLR7: Compare and Connect


## Launch

Give students quiet think time to complete the activity and then time to share their explanation with a partner.

## Access for Students with Disabilities

Action and Expression: Internalize Executive Functions. Chunk this task into more manageable parts. Check in with students after the first 2-3 minutes of work time. If students are finding that double number lines are not practical, invite others to share other strategies they have attempted so far.
Supports accessibility for: Organization; Attention

## Student Task Statement

A school held several evening activities last month—a music concert, a basketball game, a drama play, and literacy night. The music concert was attended by 250 people. How many people came to each of the other activities?

1. Attendance at a basketball game was $30 \%$ of attendance at the concert.
2. Attendance at the drama play was $140 \%$ of attendance at the concert.
3. Attendance at literacy night was $44 \%$ of attendance at the concert.

## Student Response

1. 75 people attended the basketball game.
2. 350 people attended the drama play. Possible strategies:


| number of people | percentage |
| :---: | :---: |
| 250 | 100 |
| 25 | 10 |
| 75 | 30 |
| 350 | 140 |

3. 110 people attended literacy night. Possible strategies:

- There is $4 \%$ for every 10 people, so multiply $10 \cdot 11=110$.
- First find $1 \%$, then multiply by 44 to find $44 \%$.

| number of people | percentage |
| :---: | :---: |
| 250 | 100 |
| 2.5 | 1 |
| 110 | 44 |

## Are You Ready for More?

$50 \%$ of the people who attended the drama play also attended the music concert. What percentage of the people who attended the music concert also attended the drama play?

## Student Response

$70 \%$. Half of 350 is 175 , and 175 is $70 \%$ of 250 .

## Activity Synthesis

Invite a couple of students to share their work on the first two questions, but focus the whole-class discussion on the last one. Select several students who effectively found $44 \%$ of 250 to share, saving the strategy involving $1 \%$ for last. If no one used this method, illustrate and explain it. Consider using a table in doing so, as shown below.

| people | percentage |
| :---: | :---: |
| 250 | 100 |
| 2.5 | 1 |
| 110 | 44 |

Guide students to see that this method of finding percentages can be generalized across all such problems, much like finding a unit rate is an effective way to solve any ratio problem.

## Access for English Language Learners

Representing, Speaking: MLR7 Compare and Connect. As students share their strategies, make sure you hear from students with different strategies for calculating the number of people who attended literacy night. Encourage students to make comparisons and connections between when they are able to use familiar percentages, and when they cannot. Ask questions such as, "How did you decide which percentages to use?" and "How is using $1 \%$ as a strategy similar to or different from other percentages?" This will foster students' meta-awareness and support constructive conversations as they compare and connect the various ways to find a percentage of a quantity.
Design Principles(s): Cultivate conversation; Maximize meta-awareness

### 15.3 Everything is On Sale

## 15 minutes

In general, $P \%$ of something is $\frac{P}{100}$ times that thing. The purpose of this activity is to make this explicit. In this activity, students are asked to find $80 \%$ of several different values, generalize their process, and express their generalization in different ways. As they make repeated calculations, students look for and express regularity in their work (MP8) and see more explicitly that $P \%$ of a number is $\frac{P}{100}$ times that number. Once they arrive at one or more generalizations, students practice articulating why each generalization always works (MP3).

## Addressing

- 6.RP.A.3.c


## Instructional Routines

- MLR1: Stronger and Clearer Each Time


## Launch

Give students quiet think time to complete the activity and then time to share their explanation with a partner.

## Access for Students with Disabilities

Representation: Internalize Comprehension. Activate or supply background knowledge about equivalent fractions. Incorporate explicit opportunities for review and practice if necessary. Allow students to use calculators to ensure inclusive participation in the activity. Supports accessibility for: Memory; Conceptual processing

## Access for English Language Learners

Writing, Speaking, Listening: MLR1 Stronger and Clearer Each Time. Use this with successive pair shares to give students a structured opportunity to revise and refine their own strategies to determine $80 \%$ of any value to find a sale price. Make sure students include a table as well as an expression in their explanations. Ask each student to meet with 2-3 other partners in a row for feedback. Provide students with prompts for feedback that will help them strengthen their ideas and clarify their language (e.g., "Can you explain how...", "Will this expression always work? How do you know?", etc.). Students can borrow ideas and language from each partner to refine and clarify their original explanation. This will help students refine their own strategies and learn about other ways to find the sale price of an item.
Design Principles(s): Optimize output (for explanation); Maximize meta-awareness

## Student Task Statement

During a sale, every item in a store is $80 \%$ of its regular price.

1. If the regular price of a $T$-shirt is $\$ 10$, what is its sale price?
2. The regular prices of five items are shown here. Find the sale price of each item.

|  | item 1 | item 2 | item 3 | item 4 | item 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| regular price | \$1 | \$4 | \$10 | \$55 | \$120 |
| sale price |  |  |  |  |  |

3. You found $80 \%$ of many values. Was there a process you repeated over and over to find the sale prices? If so, describe it.

4. Select all of the expressions that could be used to find $80 \%$ of $x$. Be prepared to explain your reasoning.
$\frac{8}{100} \cdot x$
$\frac{8}{10} \cdot x$
$\frac{8}{5} \cdot x$
$80 \cdot x$
(0.8) • $x$
$\frac{80}{100} \cdot x$
$\frac{4}{10} \cdot x$
$\frac{4}{5} \cdot x$
$8 \cdot x$
(0.08) • $x$

## Student Response

1. \$8
2. Here is the table:

|  | item 1 | item 2 | item 3 | item 4 | item 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| normal price | $\$ 1$ | $\$ 4$ | $\$ 10$ | $\$ 55$ | $\$ 120$ |
| sale price | $\$ 0.80$ | $\$ 3.20$ | $\$ 8$ | $\$ 44$ | $\$ 96$ |

3. Answers vary. Sample response: Multiply each normal price by 0.8 (or by $\frac{80}{100}$ ) to find the sale price.
4. These expressions work:

- $\frac{80}{100} \cdot x$ (See discussion.)
- $\frac{8}{10} \cdot x$ because $\frac{80}{100}=\frac{8}{10}$
- $\frac{4}{5} \cdot x$ because $\frac{8}{10}=\frac{4}{5}$
- $(0.8) \cdot x$ because $\frac{80}{100}=0.8$


## Activity Synthesis

Make sure students have the correct values in the table for the second question. Then, discuss the expressions, starting with

$$
\frac{80}{100} \cdot x
$$

Guide students to see that if we know the value of $100 \%$, dividing that value by 100 (or equivalently, multiplying it by $\frac{1}{100}$ ) tells us the corresponding value for $1 \%$. We can then multiply that value by the desired percentage. Consider using a table to organize this argument, as shown below:

| percentage | regular price |
| :---: | :---: |
| 100 | $x$ |
| 1 | $\frac{1}{100} \cdot x$ |
| 80 | $\frac{80}{100} \cdot x$ |

After everyone understands where this expression comes from, ask students to discuss the remaining expressions with a partner. This is a good opportunity for just-in-time review on equivalent fractions, if needed.

## Lesson Synthesis

The main idea in this lesson is that to find $P \%$ of $x$, multiply:

$$
\frac{P}{100} \cdot x
$$

Ask students to describe a procedure for finding a percent of a number. If they struggle to describe a general method, ask about some specific examples, like "How could you find $32 \%$ of 500 ?" (You could multiply 500 by $\frac{32}{100}$.)

### 15.4 Ordering Percentages of Different Numbers

Cool Down: 5 minutes
In addition to assessing students ability to find $A \%$ of $B$, this cool-down allows students to practice arithmetic involving fractions or decimals (using grade 5 techniques). This is a good review for upcoming units on fractions and decimals.

## Addressing

- 6.RP.A.3.c


## Anticipated Misconceptions

Students may put these amounts in order based on just the percentages or just the amount that corresponds to $100 \%$, not realizing that both parts of the expression affect the value. Demonstrate calculating $65 \%$ of 80 to get them on the right track.

## Student Task Statement

Order these three values from least to greatest. Explain or show your reasoning.
$65 \%$ of 80
$82 \%$ of 50
$170 \%$ of 30

## Student Response

The least is $82 \%$ of 50 , because $(0.82) \cdot 50=41$. Next is $170 \%$ of 30 , because $(1.7) \cdot 30=51$. The greatest is $65 \%$ of $80,(0.65) \cdot 80=52$.

## Student Lesson Summary

To find $49 \%$ of a number, we can multiply the number by $\frac{49}{100}$ or 0.49 .


To find $135 \%$ of a number, we can multiply the number by $\frac{135}{100}$ or 1.35 .
To find $6 \%$ of a number, we can multiply the number by $\frac{6}{100}$ or 0.06 .


In general, to find $P \%$ of $x$, we can multiply:

$$
\frac{P}{100} \cdot x
$$

## Lesson 15 Practice Problems

## Problem 1

## Statement

a. To find $40 \%$ of 75 , Priya calculates $\frac{2}{5} \cdot 75$. Does her calculation give the correct value for $40 \%$ of 75 ? Explain or show how you know.
b. If $x$ represents a number, does $\frac{2}{5} \cdot x$ always represent $40 \%$ of that number? Explain your reasoning.

## Solution

a. Yes. $40 \%$ is 0.4 , and $(0.4) \cdot 75=30$. Using Priya's method: $\frac{2}{5} \cdot 75=30$.
b. Yes. $40 \%$ of $x$ is $\frac{40}{100} \cdot x$. This is the same as $\frac{2}{5} \cdot x$, since $\frac{40}{100}$ and $\frac{2}{5}$ are equivalent fractions.

## Problem 2

## Statement

Han spent 75 minutes practicing the piano over the weekend. For each question, explain or show your reasoning.
a. Priya practiced the violin for $152 \%$ as much time as Han practiced the piano. How long did she practice?
b. Tyler practiced the clarinet for $64 \%$ as much time as Han practiced the piano. How long did he practice?

## Solution

a. 114 minutes. Sample reasoning: $152 \%$ of 75 minutes is $\frac{152}{100} \cdot 75=114$.
b. 48 minutes. Sample reasoning: $64 \%$ of 75 minutes is $\frac{64}{100} \cdot 75=48$.

## Problem 3

## Statement

Last Sunday 1,575 people visited the amusement park. 56\% of the visitors were adults, $16 \%$ were teenagers, and $28 \%$ were children ages 12 and under. Find the number of adults, teenagers, and children that visited the park.

## Solution

882 adults, 252 teenagers, and 441 children

## Problem 4

## Statement

Order from greatest to least:

- $55 \%$ of 180
- 300\% of 26
- $12 \%$ of 700


## Solution

$55 \%$ of $180,12 \%$ of $700,300 \%$ of 26 .

## Problem 5

## Statement

Complete each statement.


- $50 \%$ of 90 is $\qquad$
- $25 \%$ of $\qquad$ is 6
- $\qquad$ $\%$ of 100 is 14
- $10 \%$ of $\qquad$ is 7
- $30 \%$ of 70 is $\qquad$


## Solution

a. 12
b. 24
c. 14
d. 45
e. 70
f. 21
(From Unit 3, Lesson 14.)

## Problem 6

## Statement

A shopper needs 24 sandwich rolls. The store sells identical rolls in 2 differently sized packages. They sell a six-pack for $\$ 5.28$ and a four-pack for $\$ 3.40$. Should the shopper buy 4 six-packs or 6 four-packs? Explain your reasoning.

## Solution

6 four-packs is a better deal. The rolls in the six-pack are being sold at a rate of 88 cents each, because $5.28 \div 6=0.88$. The rolls in the four-pack are being sold at a rate of 85 cents each, because $3.40 \div 4=0.85$. The four-packs are a better deal, because the sandwich rolls have a cheaper unit rate.
(From Unit 3, Lesson 9.)

## Problem 7

## Statement

On a field trip, there are 3 chaperones for every 20 students. There are 92 people on the trip. Answer these questions. If you get stuck, consider using a tape diagram.
a. How many chaperones are there?
b. How many children are there?

## Solution

a. 12
b. 80
(From Unit 2, Lesson 15.)

