## Lesson 9: More and Less than 1\%

## Goals

- Comprehend that percentages do not have to be a whole number.
- Recognize that $0.1 \%$ of a number is $1 / 10$ of $1 \%$ of the number.
- Use reasoning about place value to calculate percentages that are not whole numbers, and explain (orally) the strategy.


## Learning Targets

- I can find percentages of quantities like $12.5 \%$ and $0.4 \%$.
- I understand that to find $0.1 \%$ of an amount I have to multiply by 0.001 .


## Lesson Narrative

Until now, students have been working with whole number percentages when they solve percent increase and percent decrease problems. As they move towards more complex contexts such as interest rates, taxes, tips and measurement error, they will encounter percentages that are not necessarily whole numbers. A percentage is a rate per 100, and now that students are working with ratios of fractions and their associated rates, they can work with fractional amounts per 100. In this lesson students consider situations where fractional percentages arise naturally. They also consider how to calculate a fractional percentage using a whole number percentage as a reference and dividing by 10 or 100 . For example, if you know that $1 \%$ of 200 is 2 , you can use the structure of the base-ten system to reason that $0.1 \%$ of 200 is 0.2 and $0.01 \%$ of 200 is 0.02 (MP7).

This lesson gives students an opportunity to show that they can attend to precision (MP6) by being careful about the difference between a fractional percentage and a fraction, for example understanding that $0.4 \%$ of a quantity is not the same as 0.4 times the quantity.

## Alignments

## Building On

- 6.RP.A.3: Use ratio and rate reasoning to solve real-world and mathematical problems, e.g., by reasoning about tables of equivalent ratios, tape diagrams, double number line diagrams, or equations.


## Addressing

- 7.RP.A.3: Use proportional relationships to solve multistep ratio and percent problems. Examples: simple interest, tax, markups and markdowns, gratuities and commissions, fees, percent increase and decrease, percent error.


## Building Towards

- 7.RP.A.3: Use proportional relationships to solve multistep ratio and percent problems. Examples: simple interest, tax, markups and markdowns, gratuities and commissions, fees, percent increase and decrease, percent error.


## Instructional Routines

- Anticipate, Monitor, Select, Sequence, Connect
- MLR5: Co-Craft Questions
- MLR7: Compare and Connect
- MLR8: Discussion Supports
- Number Talk
- Think Pair Share


## Student Learning Goals

Let's explore percentages smaller than $1 \%$.

### 9.1 Number Talk: What Percentage?

## Warm Up: 5 minutes

The purpose of this number talk is to reason about a progressive set of percentages from benchmark percentages to $1 \%$ to "unfriendly" percentages. The reasoning parallels the reasoning from earlier work where students are guided to find a unit rate and use the unit rate to solve generic percentage problems. In this activity, there are five problems, so in the interest of time it may not be possible to share all possible strategies for each problem. Instead, gather two different strategies for each.

## Building On

- 6.RP.A. 3


## Building Towards

- 7.RP.A. 3


## Instructional Routines

- MLR7: Compare and Connect
- MLR8: Discussion Supports
- Number Talk


## Launch

Display each problem one at a time. Give students 30 seconds of quiet think time per problem and ask them to give a signal when they have an answer and a strategy. Keep each problem displayed
throughout the discussion. Follow with a whole-class discussion. Students may have difficulty understanding the wording of the question "10 is what percentage of 50 ?" so when discussing strategies with the whole class, use MLR 7 (Compare and Connect) to see different ways (e.g., words, equations, double number-lines, etc.) to represent and solve these problems. Ask students "What is similar and what is different?" in their approaches.

## Access for Students with Disabilities

Representation: Internalize Comprehension. To support working memory, provide students with sticky notes or mini whiteboards.
Supports accessibility for: Memory; Organization

## Anticipated Misconceptions

Students might think the question is asking them to calculate $10 \%$ of 50 . Ask students a variation of the question: What percentage of 50 is 10 ?

## Student Task Statement

Determine the percentage mentally.
10 is what percentage of 50 ?
5 is what percentage of 50 ?
1 is what percentage of 50 ?
17 is what percentage of 50 ?

## Student Response

- $20 \%$, because $\frac{10}{50}=\frac{20}{100}$.
- $10 \%$, because $\frac{5}{50}=\frac{10}{100}$.
- $2 \%$, because $\frac{1}{50}=\frac{2}{100}$.
- $34 \%$, because $\frac{17}{50}=\frac{34}{100}$.


## Activity Synthesis

Ask students to share their strategies for each problem. Record and display their explanations for all to see. To involve more students in the conversation, consider asking:

- "Who can restate $\qquad$ s reasoning in a different way?"
- "Did anyone solve the problem the same way but would explain it differently?"
- "Did anyone solve the problem in a different way?"
- "Does anyone want to add on to $\qquad$ 's strategy?"
- "Do you agree or disagree? Why?"

Since students may not have encountered the idea of percent rate recently, take the time to show any representations of the relationship that come up.

For example, a double number line:


A table:

| number | percentage of 50 |
| :---: | :---: |
| 50 | 100 |
| 10 | 20 |
| 5 | 10 |
| 1 | 2 |
| 75 | 34 |

An equation: If $x$ represents the number and $y$ represents its percentage of 50 , then $y=2 x$ since 1 is $2 \%$ of 50 .

A shortcut that they learned previously: For example, $17 \div 50=0.34$, and 0.34 is $\frac{34}{100}$, so 17 is $34 \%$ of 50 .

## Access for English Language Learners

Speaking: MLR8 Discussion Supports.: Display sentence frames to support students when they explain their strategy. For example, "First, I $\qquad$ because . . ." or "I noticed $\qquad$ so I. . . ." Some students may benefit from the opportunity to rehearse what they will say with a partner before they share with the whole class.
Design Principle(s): Optimize output (for explanation)

### 9.2 Waiting Tables

10 minutes (there is a digital version of this activity)
This activity gives students an opportunity to put into practice some things they already know about finding percent rates. Additionally, the idea of a fraction of a percent appears for the first time. Encourage students to use any representation they would like to calculate the percentage of appetizers, entrees and desserts. Monitor for students who used various representations and ask them to share during the discussion. The main focus should be on the fractional percentages they encounter in this problem for the first time.

## Addressing

- 7.RP.A. 3


## Instructional Routines

- MLR5: Co-Craft Questions
- Think Pair Share


## Launch

Tell students they will be finding some more percentages. Encourage them to use any representation they understand, for example, a double number line or a table. Students in groups of 2 . Give students 1-2 minutes of quiet work time, followed by partner then whole-class discussion.

If using the digital activity, students will use an applet to find and check percentages.

## Access for Students with Disabilities

Representation: Internalize Comprehension. Activate or supply background knowledge about diagrams that can be used to represent percent rates such as tables and double number line diagrams.
Supports accessibility for: Memory; Conceptual processing

## Access for English Language Learners

Writing and Listening: MLR5 Co-Craft Questions. Before students begin work, display the waiter's situation without revealing the questions. Ask students to write down possible mathematical questions that might be asked about the situation. Invite pairs to compare their questions, and then ask for a few to be shared in a whole-class discussion. Reveal the actual questions about the waiter's situation that students will answer. This will help students make sense of the problem before attempting to solve it.
Design Principle(s): Optimize output for explanation

## Anticipated Misconceptions

If students round to the nearest percentage, they will get that $33 \%$ of the dishes were appetizers and $43 \%$ of the dishes were entrées. Along with the $25 \%$ desserts, their percentages will sum to $101 \%$. Point out that all of the dishes taken as percentages should sum to $100 \%$ and encourage them to be critical of their method and try to figure out where the extra $1 \%$ came from.

## Student Task Statement

During one waiter's shift, he delivered 13 appetizers, 17 entrées, and 10 desserts.

1. What percentage of the dishes he delivered were:
a. desserts?
b. appetizers?
c. entrées?
2. What do your percentages add up to?

## Student Response

Desserts: $25 \%$. There are 40 total dishes because $13+17+10=40$. There are 10 desserts, and $10 \div 40=0.25$.

Appetizers: $32.5 \%$. The 13 appetizers are $32.5 \%$ of the dishes, because $13 \div 40=0.325$.
Entrees: $42.5 \%$. There are 17 entrées, and $17 \div 40=0.425$.
The total sums to $100 \%$, because $32.5+42.5+25=100$.

## Activity Synthesis

Select students to share the percentages they calculated for each type of dish the waiter delivered. Depending on the outcome of the warm-up, it may be appropriate once again to display different representations of percentages as rates per 100.

Double number line:


Table:

| number of dishes | percentage |
| :---: | :---: |
| 10 | 25 |
| 1 | 2.5 |
| 13 | 32.5 |
| 17 | 42.5 |

Equation: Students may have previously learned to represent relationships like this using an equation in a form $y=k x$. For example, to find what percent 13 is of 40 , they might write $13=k \cdot 40$, and find that $k$ is 0.325 by evaluating $13 \div 40.0 .325$ is the rate per 1 , so 32.5 is the rate per 100.

Students may have never seen a percentage that was not a whole number. Spend a few minutes making sense of this. Ask students:

- What do you notice that is different about these percentages from the ones you have looked at before? (Some of these percentages are not whole numbers.)
- What do the percentages add up to? (Exactly 100.)
- What does 32.5\% of 40 mean? (It's halfway between $32 \%$ and $33 \%$ of 40 .)


### 9.3 Fractions of a Percent

## 10 minutes

The purpose of this activity is to encourage students to look for efficient strategies while working with fractional percentages. Monitor for students using the following strategies:

- Using $1 \%$ to find $0.1 \%$
- Making substitutions of known quantities to help compute unknown quantities

Select students to share these strategies during discussion.

## Addressing

- 7.RP.A. 3


## Instructional Routines

- Anticipate, Monitor, Select, Sequence, Connect
- MLR8: Discussion Supports


## Launch

Give students 5 minutes of quiet work time, followed by whole-class discussion.

## Access for Students with Disabilities

Action and Expression: Internalize Executive Functions. Chunk this task into more manageable parts to support students who benefit from support with organization and problem solving. For example, present one question at a time and monitor students to ensure they are making progress throughout the activity.
Supports accessibility for: Organization; Attention

## Anticipated Misconceptions

When students calculate the various percentages of 60 they may make mistakes in the place value of the answers. Refer students to the previous activity's discussion. You may also want to ask students to calculate $10 \%$ of 60 and use that answer to calculate $30 \%$.

If students get stuck calculating various percents of 5,000, recommend they use the double number line provided. Ask them:

- What percentages are visible in the bottom number line?
- How much is that $1 \%$ in reference to the top number line?
- How can we use that $1 \%$ to figure out the other percentages?

Use these same questions if students get stuck calculating $15.1 \%$ and $15.7 \%$.

## Student Task Statement

1. Find each percentage of 60. What do you notice about your answers?
$30 \%$ of 60
3\% of 60
0.3\% of 60
0.03\% of 60
2. $20 \%$ of 5,000 is 1,000 and $21 \%$ of 5,000 is 1,050 . Find each percentage of 5,000 and be prepared to explain your reasoning. If you get stuck, consider using the double number line diagram.
a. 1\% of 5,000
b. $0.1 \%$ of 5,000
c. $20.1 \%$ of 5,000
d. $20.4 \%$ of 5,000

3. $15 \%$ of 80 is 12 and $16 \%$ of 80 is 12.8 . Find each percentage of 80 and be prepared to explain your reasoning.
a. $15.1 \%$ of 80
b. $15.7 \%$ of 80

## Student Response

1. Percentages of 60 :
a. 18 since $0.3 \cdot 60=18$.
b. 1.8 since $0.03 \cdot 60=1.8$.
c. 0.18 since $0.003 \cdot 60=0.18$.
d. 0.018 since $0.0003 \cdot 60=0.018$.

I notice that each percentage is $\frac{1}{10}$ of the previous percentage.
2. Percentages of 5,000:
a. 50 , because $21 \%-20 \%=1 \%$ and $1,050-1,000=50$.
b. 5 , because 5 is $\frac{1}{10}$ of 50 .
c. 1,005 , because $1,000+5=1005$.
d. 1,020 , because $1,000+4 \cdot 5=1020$.
3. Percentages of 80 :
a. 12.08. One percent of 80 is 0.8 , because $16 \%-15 \%=1 \%$ and $12.8-12=0.8$. So $0.1 \%$ of 80 is 0.08 because $\frac{1}{10} \cdot 0.8=0.08$. Then we add $15 \%$ of 80 to $0.1 \%$ of 80 , which is $12+0.08$.
b. 12.56 , because $12+7 \cdot 0.08=12.56$.

## Are You Ready for More?

To make Sierpinski's triangle,

- Start with an equilateral triangle. This is step 1.
- Connect the midpoints of every side, and remove the middle triangle, leaving three smaller triangles. This is step 2.
- Do the same to each of the remaining triangles. This is step 3.

$\mid$

- Keep repeating this process.


1. What percentage of the area of the original triangle is left after step 2? Step 3? Step 10?
2. At which step does the percentage first fall below $1 \%$ ?

## Student Response

1. Step 2: $75 \%$. Step 3: $56.25 \%$. Step 10: about 5.63\%
2. Step 17

## Activity Synthesis

Select previously identified students to share the different strategies used to solve the problems. For the first problem, select students who use the answer to $30 \%$ of 60 to calculate the answers to the other problems.

- One likely strategy is one where you keep dividing by 10.
- Another is to make substitutions into an expression. For example, I know that $30 \%$ of 60 is 18 and I want to find $3 \%$ of 60 . I also know that $3 \%$ is $\frac{1}{10}$ of $30 \%$.

$$
\begin{gathered}
3 \% \text { of } 60 \\
\frac{1}{10} \text { of } 30 \% \text { of } 60 \\
\frac{1}{10} \text { of } 18 \\
1.8
\end{gathered}
$$

Avoid using the terminology "moving the decimal..." and instead focus on the relationship between $30 \%$ and $3 \%$. For the other problems, highlight strategies by students who recognized that they can use $1 \%$ of a number to calculate $0.1 \%$ of a number and make multiples of that to get, for example, $0.7 \%$ of a number.

## Access for English Language Learners

Speaking: MLR8 Discussion Supports. Use this routine to amplify mathematical uses of language to communicate about the relationship between quantities. As students share their strategies for the first question, revoice their statements to use appropriate mathematical language, such as, "10 times more" or "10 times less." Invite students to use this language when describing their strategies.
Design Principle(s): Optimize output (for explanation)

### 9.4 Population Growth

## Optional: 15 minutes

The purpose of this activity is for students to find a fractional percent increase.
Look for students who calculate the percentage first and then add them together, and students who multiply by 1.08 and 1.008 , respectively.

## Addressing

- 7.RP.A. 3


## Instructional Routines

- MLR7: Compare and Connect


## Launch

Students in groups of 2.4 minutes of quiet work time followed by partner and then whole-class discussion.

## Access for Students with Disabilities

Representation: Internalize Comprehension. Allow students to use calculators to ensure inclusive participation in the activity.
Supports accessibility for: Memory; Conceptual processing

## Anticipated Misconceptions

Students who want to multiply by $1+\frac{p}{100}$ may have trouble determining where to put the decimal. Have them think about the problem in steps. How can you find $8 \%$ ? (Multiply by 0.08 .) How can you find $0.8 \%$ ? (Multiply by 0.008 .)

## Student Task Statement

1. The population of City A was approximately 243,000 people, and it increased by $8 \%$ in one year. What was the new population?
2. The population of city B was approximately $7,150,000$, and it increased by $0.8 \%$ in one year. What was the new population?

## Student Response

1. Approximately $262,000.1 .08 \cdot 243,000 \approx 262,000$.
2. Approximately $7,210,000.1 .008 \cdot 7,150,000 \approx 7,210,000$.

## Activity Synthesis

Have selected students show solutions, starting with a solution where the percentage is found first and then added to the initial amount, then the approach where one multiplies by 1.08 or 1.008 , respectively. Make sure everyone understands both methods. Help students see the connections between these strategies.

## Access for English Language Learners

Representing, Speaking: MLR7 Compare and Connect. Use this routine after students present their solutions for calculating the new population of each city. Ask students, "what is the same and what is different about these approaches?" Call students' attention to the different ways students represented the percent increase in their strategies. These exchanges strengthen students' mathematical language use and reasoning based on percent increases with and without fractional amounts.
Design Principle(s): Maximize meta-awareness

## Lesson Synthesis

In this lesson, we worked with fractions of a percentage.

- "How are these percentages related to each other: $40 \%, 4 \%, 0.4 \%, 0.04 \%$ ?" (Each is $\frac{1}{10}$ of the previous one.)
- "How can we use $40 \%$ to help calculate the other percentages?" (Use the fact that $4 \%$ is $\frac{1}{10}$ of $40 \%$ so if we know $40 \%$ of something we can reason to figure out $4 \%, 0.4 \%$ or others.)
- "If we know $1 \%$ of a number, how can we use that to help us calculate $0.5 \%$ of a number?" (Calculate $5 \%$ of that number ( 5 times $1 \%$ ) and use same reasoning as above to figure out $0.5 \%$. Alternatively, $0.5 \%$ of a number is half of $1 \%$ of that number.)


### 9.5 Percentages of 75

## Cool Down: 5 minutes

## Addressing

- 7.RP.A. 3


## Student Task Statement

Find each percentage of 75 . Explain your reasoning.

1. What is $10 \%$ of 75 ?
2. What is $1 \%$ of 75 ?
3. What is $0.1 \%$ of 75 ?
4. What is $0.5 \%$ of 75 ?

## Student Response

1. 7.5, because $0.1 \cdot 75=7.5$.
2. 0.75 , because $1 \%$ is $\frac{1}{10}$ of $10 \%$, and $\frac{1}{10} \cdot 7.5=0.75$.
3. 0.075 , because $0.1 \%$ is $\frac{1}{10}$ of $1 \%$, and $\frac{1}{10} \cdot 0.75=0.075$.
4. 0.375 , because $0.5 \%$ is half of $1 \%$, and $0.75 \div 2=0.375$.

## Student Lesson Summary

A percentage, such as $30 \%$, is a rate per 100 . To find $30 \%$ of a quantity, we multiply it by $30 \div 100$, or 0.3 .

The same method works for percentages that are not whole numbers, like $7.8 \%$ or $2.5 \%$. In the square, $2.5 \%$ of the area is shaded.

To find $2.5 \%$ of a quantity, we multiply it by $2.5 \div 100$, or 0.025 . For example, to calculate $2.5 \%$ interest on a bank balance of $\$ 80$, we multiply $(0.025) \cdot 80=2$, so the interest is $\$ 2$.


We can sometimes find percentages like $2.5 \%$ mentally by using convenient whole number percents. For example, $25 \%$ of 80 is one fourth of 80 , which is 20 . Since 2.5 is one tenth of 25 , we know that $2.5 \%$ of 80 is one tenth of 20 , which is 2 .

## Lesson 9 Practice Problems <br> Problem 1

## Statement

The student government snack shop sold 32 items this week. For each snack type, what percentage of all snacks sold were of that type?

| snack type | number of items sold |
| :---: | :---: |
| fruit cup | 8 |
| veggie sticks | 6 |
| chips | 14 |
| water | 4 |

## Solution

Fruit cup: 25\%, veggie sticks: 18.75\%, chips: 43.75\%, water: $12.5 \%$

## Problem 2

## Statement

Select all the options that have the same value as $3 \frac{1}{2} \%$ of 20 .
A. $3.5 \%$ of 20
B. $3 \frac{1}{2} \cdot 20$
C. $(0.35) \cdot 20$
D. $(0.035) \cdot 20$
E. $7 \%$ of 10

## Solution

["A", "D", "E"]

## Problem 3

Statement
$22 \%$ of 65 is 14.3 . What is $22.6 \%$ of 65 ? Explain your reasoning.

## Solution

14.69. $22.6 \%$ of 65 is $22 \%$ of 65 (or 14.3) and an additional $0.6 \%$ of $65.1 \%$ of 65 is 0.65 . $0.1 \%$ of 65 is 0.065 . $0.6 \%$ of 65 is $6 \cdot(0.065)=0.39$. So $22.6 \%$ of 65 is 14.69 , because $14.3+0.39=14.69$.

## Problem 4

## Statement

A bakery used $30 \%$ more sugar this month than last month. If the bakery used 560 kilograms of sugar last month, how much did it use this month?

## Solution

728 kilograms
(From Unit 4, Lesson 7.)

## Problem 5

## Statement

Match each situation to a diagram. The diagrams can be used more than once.

B. The amount of pears this year is $85 \%$ of last year's amount.
C. The amount of cherries this year increased by $15 \%$ compared with last year's amount.
D. The amount of oranges this year is $115 \%$ of last year's amount.

## Solution

- A: 1
- B: 1
- C: 2
- D: 2
(From Unit 4, Lesson 6.)


## Problem 6

## Statement

A certain type of car has room for 4 passengers.
a. Write an equation relating the number of cars $(n)$ to the number of passengers ( $p$ ).
b. How many passengers could fit in 78 cars?
c. How many cars would be needed to fit 78 passengers?

## Solution

a. $p=4 n$
b. 312 passengers, because $4 \cdot 78=312$
c. 20 cars, because $78 \div 4=19.5$ and you can't use half of a car.

